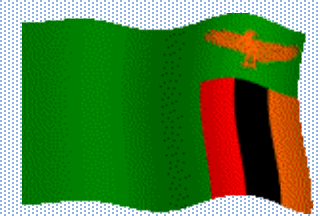


DOING BUSINESS IN ZAMBIA

Presented By:
Albert Halwampa
Acting Director General
ZAMBIA DEVELOPMENT AGENCY



Presentation Outline



Why Invest in Zambia



Market Access



Services Offered by ZDA



Trade & Investment Relations



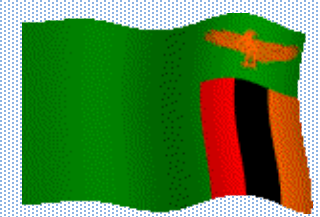
Investment Opportunities



Successful Investors in Zambia



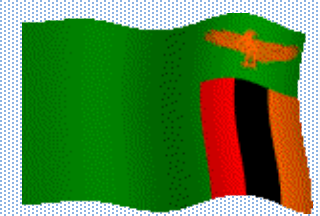
Fiscal Incentives



WHY INVEST IN ZAMBIA



- Stable **Political** System
- **Private Sector** Driven Economic Policies
- Re-invigorated Focus on Promoting PPP Model
- Pro- Business **Reforms** by Government
- Investment **Guarantee** And Securities
- Abundant **Natural Resources**
- Attractive Investment **Incentives**
- No **Exchange Controls** Since 1994
- Clear **National Economic Strategy** – 8th National Dev Plan
- Central Location With Wide **Market Access**
- Good Place To Work And Live
- **Friendly People** With A Rich Culture



Market Access

SADC
360 Million
GDP- US\$695
billion

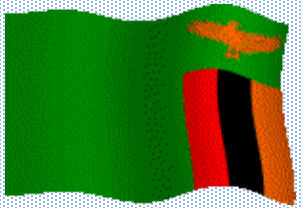
AFCFTA
1.2 Billion people
GDP- US\$3.4
Trillion

COMESA
560 Million People
GDP- US\$768
billion

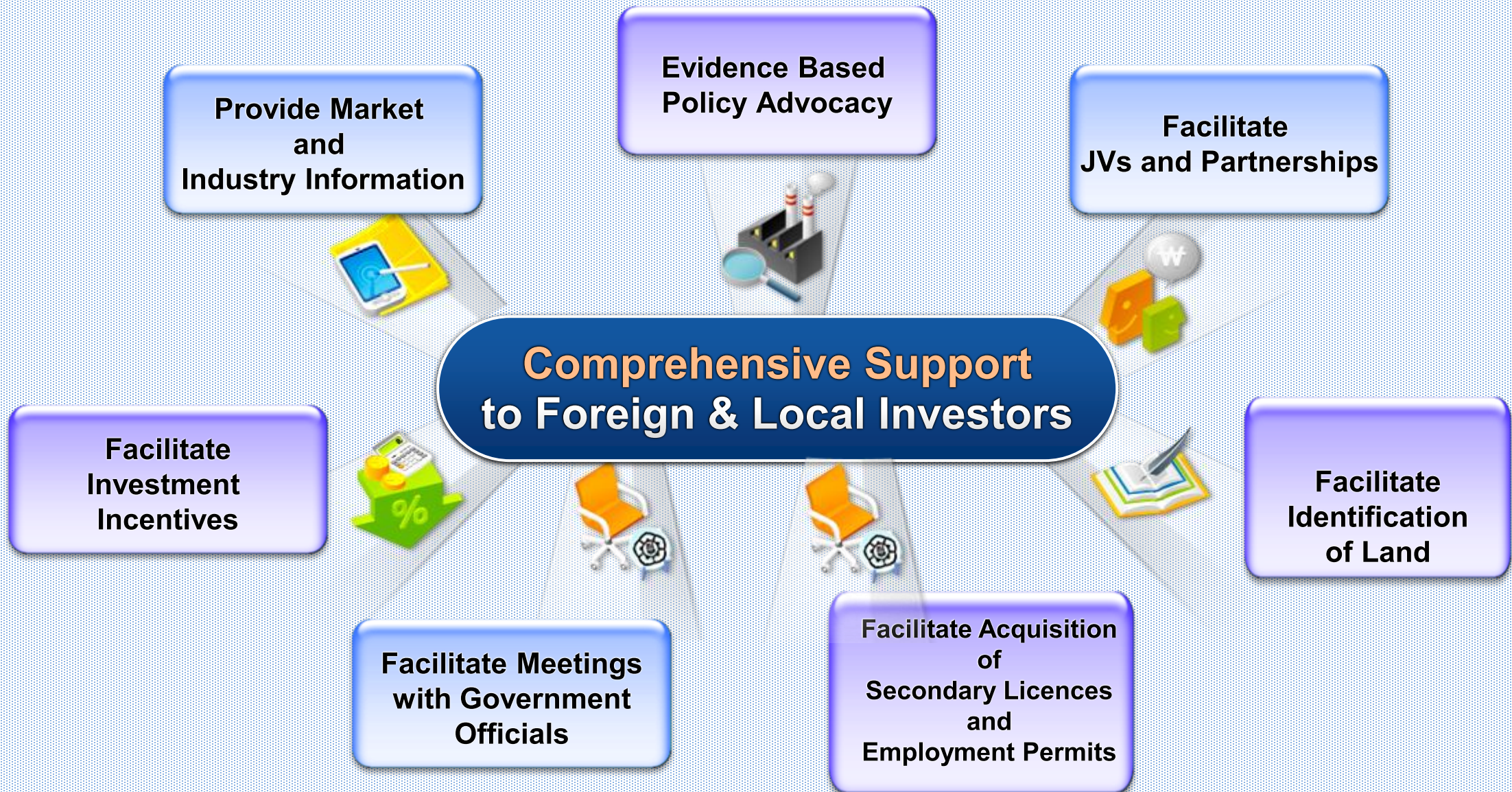


- Other Market Opportunities include;
- EU through EBA
 - USA through AGOA initiative
 - Canadian, Chinese & Japanese Market Access Initiatives

Tripartite Free Area
Over 700
Million People
GDP-US\$1.4
trillion

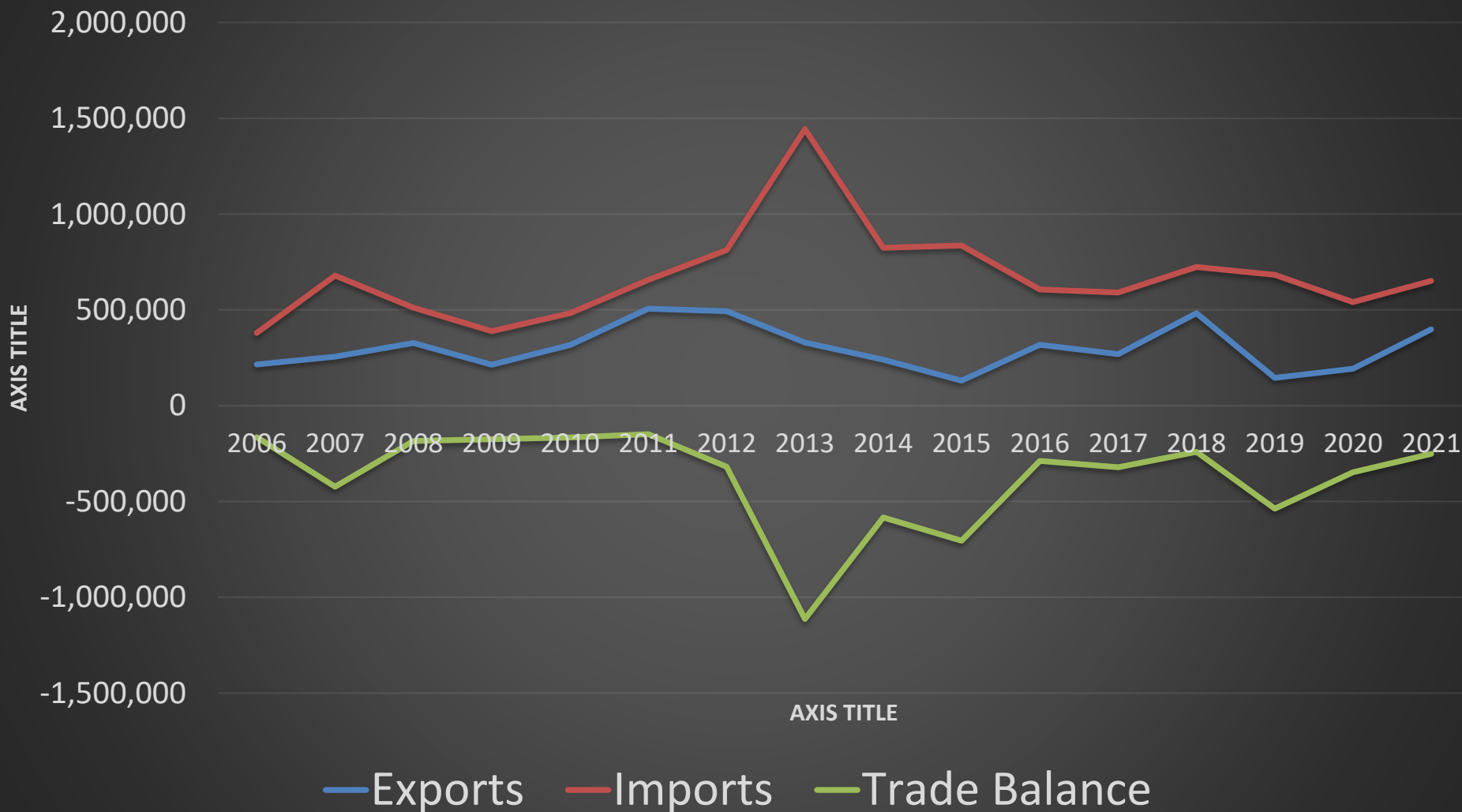


SERVICES OFFERED BY ZDA



EU – ZAMBIA TRADE RELATIONS: 2006 - 2021

Zambia's Exports and Imports



Zambia's Top Exports

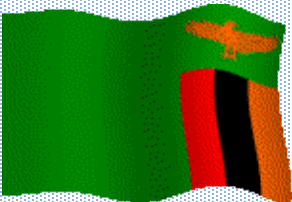
- Copper Cathodes and Anodes
- Ferro-silico-manganese Alloys
- Copper Alloys
- Tobacco
- Fruits

Potential Exports

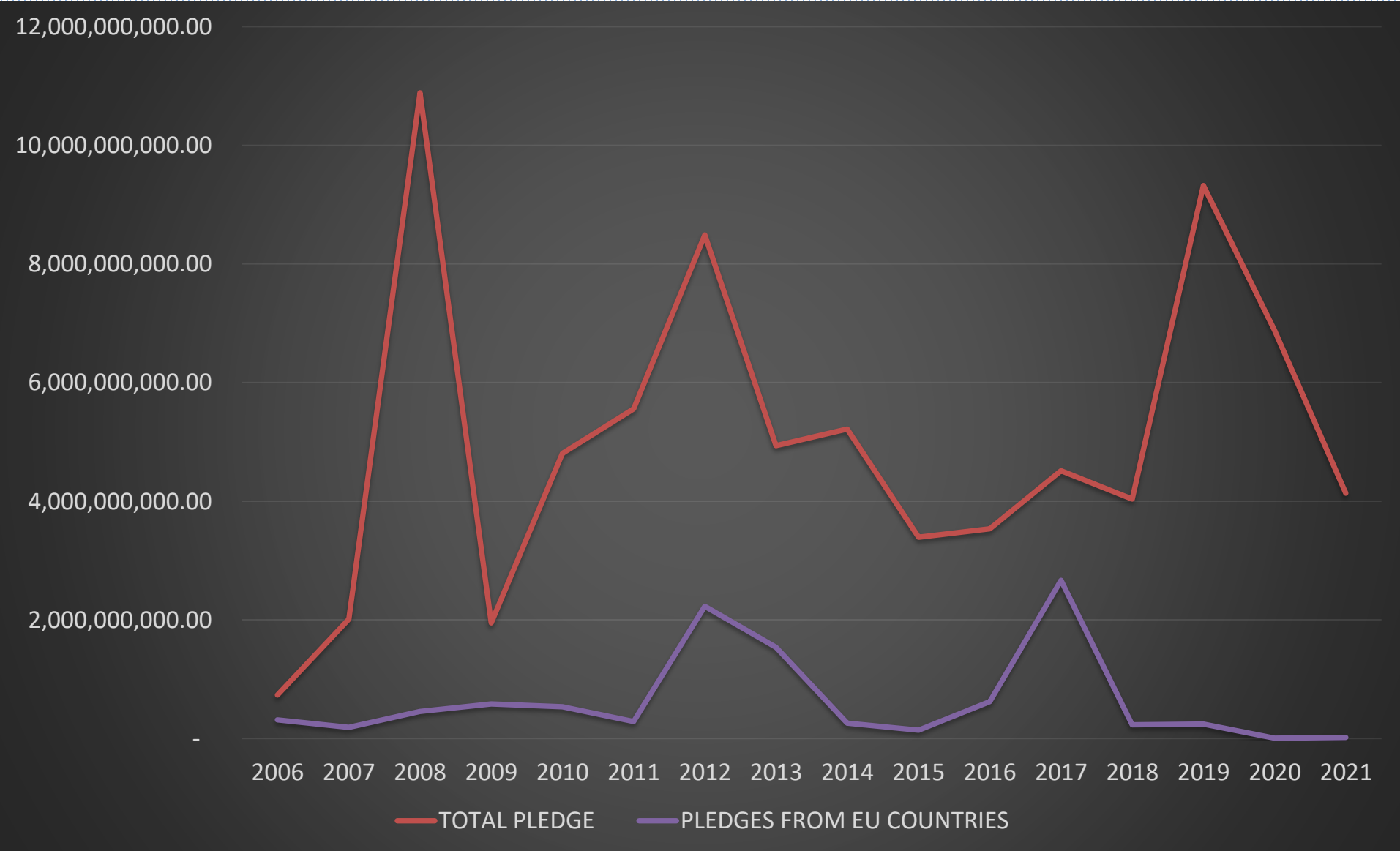
- Fresh Roses
- Coffee
- Vegetables
- Cotton
- Honey
- Hides and Skins

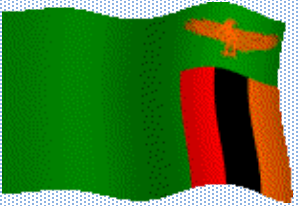
Zambia's Top Imports

- Chemical Products
- Diagnostic or Laboratory Reagents
- Road Equipment
- Therapeutic Products
- Parts of Machinery
- Pneumatic Tyres
- Human Vaccines



TRENDS IN INVESTMENT PLEDGES: 2006 - 2021





INVESTMENT OPPORTUNITIES



Priority Sectors



Tourism



Mining & Manufacturing



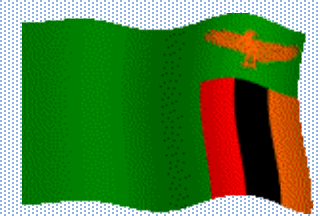
Agro-processing



Energy



Infrastructure

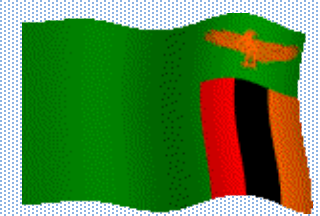


PROFILED PROJECTS IN AGRICULTURE



- | | | |
|---------------------------------|--------------|---------------------------------|
| ✓ Banana Production Project | \$9,000,000 | Mwense, Luapula Province |
| ✓ Mixed Farming Project | \$50,000,000 | Lufwanyama, Copperbelt Province |
| ✓ Fresh Water Fish Farming | \$2,247,730 | Milenge, Luapula Province |
| ✓ Mulyo Fish Caging Project | \$600,000 | Samfya, Luapula Province |
| ✓ Fingerling Production Project | \$2,500,000 | Kawambwa, Luapula Province |
| ✓ Fingerling Production Project | \$20,000,000 | Siavonga, Southern Province |

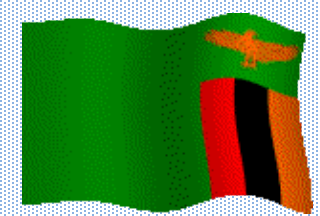
Projects Profiled Under the UNIDO EU-Funded ACP Business-Friendly Programme



PROFILED PROJECTS IN MANUFACTURING



- | | | |
|------------------------------------|--------------|------------------------------------|
| ✓ Pineapple Processing Project | \$4,700,000 | Mwinilunga, North-Western Province |
| ✓ Tomato Processing Project | \$13,839,081 | Chisamba, Central Province |
| ✓ Manufacturing of Palm Oil | \$21,500,000 | Kanchibiya, Muchinga Province |
| ✓ Re-capitalisation of Tea Project | \$13,923,529 | Kawambwa, Luapula Province |
| ✓ Kabwe Textiles Project | \$28,000,000 | Kabwe, Central Province |
| ✓ Waste Tyre Processing Project | \$2,000,000 | To Be Agreed with Equity Partner |

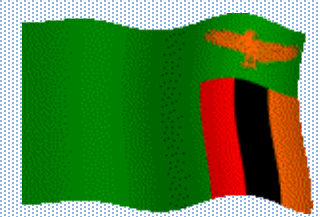


PROFILED PROJECTS IN MANUFACTURING



✓ Tomato Processing Project	\$5,000,000	Monze, Southern Province
✓ Mango Processing Project	\$5,000,000	Lusaka, Lusaka Province
✓ Honey Processing Project	\$5,000,000	Lusaka, Lusaka Province
✓ Organic Fertilizer Project	\$10,000,000	Choma, Southern Province
✓ Cashew Nut Processing Plant	\$5,000,000	Chilanga, Lusaka Province
✓ Cassava Processing Plant	\$35,000,000	Ndola, Copperbelt Province

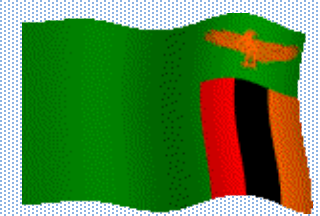
Projects Profiled Under the UNIDO EU-Funded ACP Business-Friendly Programme



TAX INCENTIVES



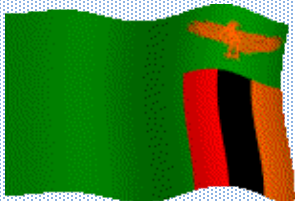
- 0% Customs Duty On Capital Equipment And Machinery
- Accelerated Depreciation On Capital Equipment And Machinery
- 10% Corporate Tax For Agriculture And Agro-processing
- MFEZ :
 - ❑ 0% Corporate Tax For The First 10 Years on Exports
 - ❑ 0% Tax On Dividends For The First 10 Years
- Sector Specific Incentives



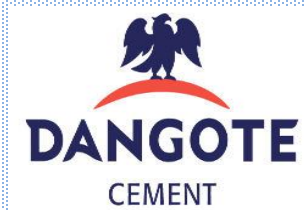
OTHER NOTABLE SECTOR SPECIFIC TAX INCENTIVES

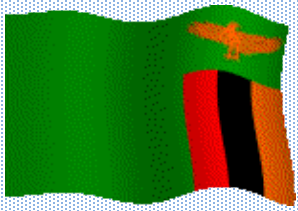


- 10% Corporate Tax on Agriculture and Agro Processing
- 0% Corporate Income Tax for Ceramic Products Manufacturing.
- 15% Corporate Income Tax for Copper Processing
- 10-year Period Carry Forward Of Tax Losses and Disallowed Interest for Mining Operations.



SUCCESSFUL INVESTORS IN ZAMBIA





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